

Business Counsel & Contracts

From start-up companies to multi-national corporations, clients often seek assistance with a variety of legal and business questions that do not necessarily fall into a specific category. Our professionals get to know each client's business and industry in order to effectively partner to address these day-to-day business needs. We understand that clients often need "on the spot" advice during a phone conversation or a quick answer to a set of facts presented via email. In a business environment moving faster every day, we strive to work with our clients to develop cost effective and practical solutions to an endless variety of challenges.

Baker & Daniels has effectively acted as general outside counsel for many clients who do not have an in-house legal department. We have also developed programs to manage varying levels of contract drafting and review functions for clients with in-house staff. We work with each client to develop a customized solution that meets their specific needs.

Please click on either of the following links to see more information about:

- [General business counsel](#)
- [Contracts](#)

General Business Counsel

Examples of situations in which we provide general business counsel include:

- Assisting in the resolution of disputes among shareholders
- Determining whether a certain action or transaction requires approval of a client's board of directors
- Advising how to collect money from customers who have not yet paid
- Strategizing about how to extract better terms from a client's vendor or customer in an upcoming negotiation
- Interpreting specific provisions of existing contracts.

Contracts

Frequently, a situation may be more involved than initially expected and requires us to work with the client to review or draft a contract or series of contracts with a vendor, customer, supplier, distributor, consultant, franchisor or other business relation. We work with our clients to understand their goals and objectives for such contracts, whether we are drafting a new contract or reviewing a contract that has been produced by someone else. Our extensive experience across a broad range of industries and services allows us to advise our clients about terms that are or — just as importantly — are not typically seen in various types of contracts.

A small sampling of the types of contracts that our business lawyers have both reviewed and drafted include:

- Distribution agreements
- Supply agreements

- Sales agreements
 - Manufacturing agreements
 - Service Agreements
 - License Agreements
 - Employment/Consulting agreements
 - Sales Representative agreements
 - M&A agreements (link to M&A page)
 - Leases
 - Warranties
 - Terms and conditions of sale/purchase orders/bills of lading
 - Confidentiality agreements
 - Shareholders/buy-sell agreements
 - Option Agreements
 - Promissory notes/guarantees
 - Joint venture agreements (link to joint venture page)
- In addition to the list above, we draw upon our team's experience to assist our clients in drafting contracts that fit unique circumstances.

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